

Policy upgrade information sent to members with Superannuation Term Life Plus
Between 4 November 2011 and 3 November 2012

Zurich Superannuation Term Life Plus Policy upgrade information

We have upgraded the Zurich Superannuation Term Life Plus policy, effective 1 March 2010 and 1 March 2011.

The new built-in benefits outlined below have been automatically added to your insurance cover at no extra cost. Any new claim in relation to a new injury or medical condition arising after the effective date will be eligible for the new benefits summarised below. Please refer to the Policy conditions for full information.

Please keep this upgrade information in a safe place with other documents about your insurance cover with Zurich for future reference. For further information, please contact your adviser or Zurich on 131 551.

Upgraded feature	Change effective 1 March 2010
Financial planning advice benefit	After a benefit is paid under the policy, up to \$1,000 is payable towards the cost of financial planning advice.
Upgraded features	Changes effective 1 March 2011
TPD cover - improvement to the 'own' occupation definition	The definition of Total and Permanent Disablement has been altered so that if you have 'own' occupation TPD, 'unable to work' during the 3 month qualification period is determined by reference to your 'own' occupation instead of 'any' occupation.
New built-in benefit	If your policy includes Death cover and TPD cover, it now automatically includes a new buy-back feature. If you make a claim for TPD, the Death cover is reduced by the amount of the TPD payment - but will be reinstated after 12 months.
Conversion to a non-superannuation policy	If you become no longer eligible to contribute to super, the policy can be converted to a non-superannuation policy with the same amounts of cover and assigned to you.

Policy conditions for the new benefits and options impacted by these enhancements are set out below. These wordings, where applicable, replace the wordings which are in your existing insurance documents.

We have made other consequential changes to the Policy conditions as a result of the introduction of new upgraded features and minor changes in wording to clarify existing benefits. These changes do not adversely affect your entitlement to claim under these benefits. Please contact us if you would like more information.

Policy conditions

Financial planning advice benefit

We will reimburse up to \$1,000 towards the cost of financial planning advice required as a result of a benefit paid under this policy. We may ask to see sufficient proof of the expense.

Definitions

total and permanent disablement (TPD) means (a) (b) (c) or (d)

- (a) The life insured suffers a *specific loss*.
- (b) The life insured is *unable to work* through *sickness or injury*.
- (c) The life insured has been unable to engage in any normal domestic duties because of *sickness or injury* for a continuous period of at least three months and we believe after consideration of medical and any other evidence that the life insured is incapacitated to such an extent that he/she is unlikely ever to be able to perform normal domestic duties or engage (for reward or otherwise) in any other occupation to which he/she is fitted by way of education, training and experience for the rest of his/her life.
- (d) The life insured as a result of *sickness or injury*:
 - is permanently and totally unable to perform without physical help from someone else, at least two *activities of daily living* or
 - suffers cognitive impairment requiring permanent and constant supervision and has been so disabled for the immediately preceding three calendar months and will continue to be so disabled into the future.

If Special risk TPD is provided for a life insured (shown as an exclusion on your Policy schedule), then total and permanent disablement means (a) or (d) only.

unable to work means

- if the life insured is covered for 'any' occupation TPD (as shown on the Policy schedule): the life insured has been absent from active employment solely as a result of *sickness* or *injury* for an uninterrupted period of three consecutive months and solely as a result of this *sickness* or *injury* is unlikely to ever work (for reward or otherwise) in his/her profession, business or similar occupation or engage in any other occupation to which he/she is fitted by education, training and experience for the rest of his/her life
- if the life insured is covered for 'own' occupation TPD (as shown on the Policy schedule): the life insured has been absent from active employment in his/her *own occupation* solely as a result of *sickness* or *injury* for an uninterrupted period of three consecutive months and solely as a result of this *sickness* or *injury* is unlikely to ever work (for reward or otherwise) in his/her *own occupation* for the rest of his/her life.

Buy back death benefit (TPD)

If the life insured is covered for Death and TPD (as shown on your Policy schedule) the amount by which the Death benefit for the life insured is reduced as a result of the payment of the TPD benefit is reinstated without providing any evidence of the life insured's personal circumstances, on the date 12 months after payment of the TPD benefit.

A Buy back death benefit opportunity can only be exercised before the *policy anniversary* following the life insured's 74th birthday and within 30 days of the applicable opportunity date. The Future insurability benefit does not apply to any repurchased Death benefit.

The *premium* applying to the Death cover repurchased will be based on our then current rates and the life insured's age, gender, smoking status and any premium loadings which applied to the Death cover which was reduced. Any exclusions which applied to the cover reduced will also apply to the cover repurchased.

You can exercise a Buy back death benefit opportunity by accepting our offer in writing.

Conversion to a non-superannuation policy

The life insured may apply to us, while this policy is in force (or within 30 days of termination) and in a form that we approve, to convert the cover provided under this policy to cover under a non-superannuation policy. We will issue the new policy subject to standard policy issue requirements but we will not reassess the life insured's health, occupation and pastimes already disclosed to us. The policy provided will be a non-superannuation policy offering the most comparable cover, in our opinion, available at the time of the conversion. Once conversion is effected, this policy will terminate.

The policy owner may apply to us, after the life insured turns 65, to convert the cover provided under this policy to cover under non-superannuation terms. Conversion in these circumstances will be effected by way of a transfer of ownership from the policy owner to the life insured and a variation of the terms and conditions of this policy from the date of transfer to the terms and conditions of a non-superannuation policy offering the most comparable cover, in our opinion, available at the time of variation.

In both situations above, any exclusions or loadings that applied to the original cover will also apply to the new cover.