

Issue Date: 15 May 2017



Zurich Sumo

Summary of changes



Overview

From time to time, we make improvements to the Zurich Sumo policies.

This document aims to help you understand the improvements to your policy since it commenced.

Your Policy schedule shows the commencement date of your policy and the benefits which apply to each life insured. Use the commencement date to determine which sections of this document apply to you. For example, if your policy commencement date is 5 July 2011, you have automatically received all changes effective from that date onwards which are relevant to the type of policy and cover you hold.

The improved terms for each feature only apply if it is in relation to a benefit included in your policy and cover type, or if your policy schedule shows that the life insured is covered for that benefit or option.

The improved benefits and definitions will only apply to claims which arise as a result of events or conditions that first occur on or after the effective date of the change. Should the improved terms and conditions result in a less favourable outcome in the event of a claim, the original terms and conditions of the Sumo policy under which you applied can be relied upon. These are set out in the PDS which was given to you when you applied for your policy.

The outline of changes is a summary only and you should refer to the relevant PDS for full details of the terms and conditions of the upgraded benefit. The terms in italics have a special meaning and are explained in the relevant PDS. For example, on 15 May 2017, the definition of terminal illness was improved and you should refer to the definition of terminal illness in the PDS dated 15 May 2017. Prior PDSs are available on our archive online at www.zurich.com.au/pdsarchive or by contacting us.

If you would like to add any options to your policy or you have any questions, please do not hesitate to contact Zurich Customer Care on 131 551 or email us at client.service@zurich.com.au.

Changes made effective 15 May 2017

Life Insurance

Feature	Change	Summary
Terminal Illness benefit	Updated policy terms	The definition of terminal illness has been improved so that it is now an advance payment of the Death benefit if the life insured is diagnosed as terminally ill and expected to live for no more than 24 months (certain medical certification requirements apply). The definition previously restricted payments to life expectancy of less than 12 months.

Trauma Insurance

Feature	Change	Summary
Trauma benefit	Updated definitions	The following Trauma conditions have updated definitions: <ul style="list-style-type: none">- cancer- early stage melanoma- heart attack- idiopathic pulmonary arterial hypertension (previously primary pulmonary hypertension)- loss of hearing- partial loss of hearing- stroke

Disability Income Insurance

Feature	Change	Summary
Trauma benefit	Updated definitions	The following Trauma conditions have updated definitions: <ul style="list-style-type: none">- cancer- early stage melanoma- heart attack- idiopathic pulmonary arterial hypertension (previously primary pulmonary hypertension)- loss of hearing- partial loss of hearing- stroke

Changes made effective 1 October 2016

Trauma Insurance

Feature	Change	Summary
Trauma benefit	Improved definition	The definition of <i>heart attack</i> has been improved.

Disability Income Insurance

Feature	Change	Summary
Trauma benefit	Improved definition	The definition of <i>heart attack</i> has been improved.

Changes made effective 7 June 2014

Disability Income Insurance

Feature	Change	Summary
Death benefit	Updated policy terms	The Death benefit is now payable if the policy is owned by a trustee of a self-managed superannuation fund.

Changes made effective 21 May 2011

Life, TPD & Trauma Insurance

Feature	Change	Summary
Indexation increases	New feature	A new Indexation increases feature has been added. On each <i>cover anniversary</i> the sum insured will be increased by the greater of 3% and any increase in the <i>consumer price index</i> . Indexation for TPD and Trauma ceases once the sum insured for each benefit type reaches \$10 million. There is no indexation cap for Life cover. The Indexation increases are not mandatory and an increase in any year can be declined by contacting us.
Future increases	New feature	A new Future increases feature has been added. This feature allows the Life and TPD sum insured to be increased after certain events without medical underwriting.
Financial planning benefit	New benefit	A new Financial planning benefit has been added. Upon payment of a death, TPD or trauma benefit, the cost of obtaining a financial plan will be reimbursed, up to the value of \$1,000.

Life insurance

Feature	Change	Summary
Exclusions	Updated policy terms	The following exclusions have been removed from Life insurance: <ul style="list-style-type: none"> - <i>alcohol abuse</i> - <i>alcohol dependence</i> - <i>criminal act</i> - <i>drug use</i> - <i>voluntary disappearance</i> - <i>war/terrorism</i>.
Funeral advancement benefit	New benefit	A new Funeral advancement benefit has been added. Upon receipt of confirmation of cause of death, an amount of \$15,000 may be advanced to cover the immediate costs associated with the funeral.

TPD Insurance

Feature	Change	Summary
Exclusions	Updated policy terms	The following exclusions have been removed from TPD insurance: <ul style="list-style-type: none"> - <i>criminal act</i> - <i>war/terrorism</i>. <p>The following exclusions now only apply to the sumo TPD tier:</p> <ul style="list-style-type: none"> - <i>alcohol abuse</i> - <i>alcohol dependence</i> - <i>drug use</i> - <i>mental illness</i> - <i>fatigue syndromes</i>
Mental illness restrictions	Updated policy terms	The definition of <i>mental illness</i> has been updated to provide clarity around the excluded conditions, while certain conditions have been described in a new definition titled <i>fatigue syndromes</i> .
		The maximum benefit payable for a TPD claim caused by mental illness or fatigue syndromes has changed from \$3 million to the amount of cover provided under the standard TPD tier (maximum \$5 million).
Life insurance buy back	New feature	A new Life insurance buy back feature has been added. This feature allows the life insured to purchase the same amount of life insurance as that which was reduced by the payment of a TPD benefit, 12 months after the TPD claim. The buy back is limited to a maximum of \$5 million.
TPD advancement benefit	New benefit	A new TPD advancement benefit has been added. If the life insured suffers partial loss of sight, part of the TPD sum insured will be paid, being 25% of the TPD sum insured to a maximum of \$500,000.
TPD benefit	Updated policy terms	The life insured now only needs to have been absent from work due to <i>disability</i> for a continuous period of 3 months, compared to 6 months previously.
Modified TPD	Updated policy terms	When the life insured turns 65, the TPD sum insured will be reduced to \$3 million under <i>modified TPD</i> , compared to \$1 million previously.

Trauma Insurance

Feature	Change	Summary
Exclusions	Updated policy terms	<p>The following exclusions have been removed from Trauma insurance:</p> <ul style="list-style-type: none"> - criminal act - war/terrorism <p>The following exclusions now only apply to the sumo Trauma tier:</p> <ul style="list-style-type: none"> - <i>alcohol abuse</i> - <i>alcohol dependence</i> - <i>drug use</i>
Life insurance buy back	New feature	A new Life insurance buy back feature has been added. This feature allows the life insured to purchase the same amount of life insurance as that which was reduced by the payment of a Trauma benefit, 12 months after the Trauma claim. The buy back is limited to a maximum of \$2 million.

Disability Income Insurance

Feature	Change	Summary
Total disability	Updated policy terms	<p>The definition of <i>total disability</i> has been updated and is now defined as: The life insured is, solely as a result of <i>injury or illness</i>:</p> <ul style="list-style-type: none"> - unable to perform one or more of the duties of their <i>usual occupation</i> necessary to produce income as confirmed by a <i>medical practitioner</i>, and - not <i>gainfully employed</i> in any capacity, and is under the regular care and following the advice of a <i>medical practitioner</i>.
Exclusions	Updated policy terms	<p>The following exclusion has been removed from Disability Income insurance:</p> <ul style="list-style-type: none"> - criminal act. <p>The following exclusions now apply to all cover:</p> <ul style="list-style-type: none"> - intentional self-inflicted act - normal or uncomplicated pregnancy or childbirth - elective surgery - war/terrorism. <p>The terms have improved for claims caused by or attributed to:</p> <ul style="list-style-type: none"> - <i>alcohol abuse</i> - <i>alcohol dependence</i> - <i>drug use</i> - <i>mental illness</i>, or - <i>fatigue syndromes</i>. <p>For these claims, the amount payable in any month will be reduced so that it does not exceed \$40,000 per month, after benefits have been paid for 24 months. Refer to the PDS for full details of the exclusions and/or restrictions that apply.</p>
Trauma benefit	New benefit	A new Trauma benefit has been added. This benefit will pay the monthly benefit for 6 months if the life insured suffers one of the listed trauma conditions. This benefit is payable regardless of whether the life insured is totally disabled.
Cover extension	New benefit	A new Cover extension benefit has been added. Zurich will continue to offer cover beyond age 65 if the life insured is employed in an occupation which we insure under our standard underwriting guidelines at the time the offer is made. Certain conditions and restrictions apply.
Agreed value component	Updated policy terms	The maximum endorsed agreed value component of the Disability Income cover has increased from \$30,000 per month to \$40,000 per month.
Waiting period disability requirements	Updated policy terms	The requirement to be <i>totally disabled</i> for 5 days during the waiting period prior to a <i>total disability</i> claim has been removed (there is already no requirement for <i>total disability</i> prior to a <i>partial disability</i> claim).

Feature	Change	Summary
Offsets	Updated policy terms	Offsets have been improved with the removal of social security and sick leave offsets.
Involuntary unemployment premium waiver	New feature	A new Involuntary unemployment premium waiver feature has been added. The premium is waived under Disability Income Insurance for the period while the life insured is involuntarily unemployed and registered with a recognised employment agency, up to a maximum of three months.
Indexation increases	New feature	A new Indexation increases feature has been added. On each <i>cover anniversary</i> the monthly insured amount will be increased by any increase in the <i>consumer price index</i> . Indexation for Disability Income ceases once the monthly insured amount equals \$60,000. The Indexation increases are not mandatory and an increase can be declined in any year by contacting us.
Claims escalation	Updated policy terms	The cap of 7.5% has been removed from the Claims escalation feature.