# Zurich Wealth Protection

## Supplementary Product Disclosure Statement

**This document is a Supplementary Product Disclosure Statement (SPDS) for the Zurich Wealth Protection Product Disclosure Statement (PDS) dated 1 March 2010 and must be read together with Parts 1 and 2 of the PDS.**

This SPDS has been issued as a result of the following changes, which are all effective from 27 September 2010.

## Summary of changes

### 1. The maximum sum insured for TPD cover is $5,000,000

**(Zurich Protection Plus and Zurich Superannuation Term Life Plus)**

The maximum amount of TPD cover is now $5,000,000, regardless of whether the purpose is business or personal. Previously only $3,000,000 was available for personal cover. The new maximum applies to any combination of Own occupation, Any occupation or Living activities TPD for the same life insured.

### 2. The maximum entry age for Death cover under superannuation is 69

**(Zurich Superannuation Term Life Plus)**

Zurich Superannuation Term Life Plus was previously only available up to age 64, but is now available up to age 69 (age 70 next birthday), provided applicants are eligible to contribute to superannuation.

### 3. The Insured child option has been improved

**(Zurich Protection Plus)**

Bacterial meningitis is now a covered condition under the Insured child option, bringing the number of covered Trauma conditions up to 18.

The maximum sum insured for this benefit has been increased from $200,000 to $500,000, reflecting the high cost a child trauma can have on a family unit.

If a sum insured greater than $200,000 is selected, the Death and Terminal illness cover is capped at $200,000, however, to offset this limitation in cover, a carer benefit is included in the option where the sum insured is $200,000 or more, paying a monthly benefit of $5,000 (for up to 3 months) if the life insured has to leave full time work to care for a sick child who is confined to bed.

A new eligibility rule will apply to this option, to ensure that the applying parent is aware of the insured child's medical history. Only a child who lives at the same address as the adult life insured at the time of the application may be covered.

**Preparation date:**
**6 September 2010**

The issuer of the products offered in the PDS, other than Zurich Superannuation Term Life Plus and Zurich Superannuation Select Term Plus, is Zurich Australia Limited (ZAL) ABN 92 000 010 195, Australian Financial Services Licence Number (AFSLN) 232510. The issuer of Zurich Superannuation Term Life Plus and Zurich Superannuation Select Term Plus is Zurich Australian Superannuation Pty Limited ABN 78 000 880 553, AFSLN 232500, which is the Trustee of the Zurich Master Superannuation Fund (the Fund).

The issuer of life insurance for these products is ZAL.
ZAL is also the administrator of all the products described in the PDS.

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**General information only**
The information contained in this SPDS is general information only. It does not take into account your individual objectives, financial situation or particular needs.

You should consider the appropriateness of each product having regard to your objectives, financial situation and needs.

**We recommend you seek professional financial and taxation advice before making any decisions regarding these products.**

### 4. The definition of malignant cancer has been improved

(Zurich Protection Plus)

Zurich has revised its cancer definition to ensure that a full benefit can be paid for cancer (except for prostate cancers diagnosed as 'T1') as long as medical intervention (major treatment) is required. Previously the definition only provided a benefit if the life insured actually underwent medical treatment.

Medical treatment must still be performed in the case of prostate cancers diagnosed as 'T1'.

### 5. The Trauma reinstatement option has been improved

(Zurich Protection Plus)

It is now possible to reinstate any Trauma benefit which is reduced as a result of a Partial trauma claim payment. Previously Partial trauma payment amounts reduced the Trauma sum insured, but could not be reinstated.

### 6. Ability to link covers inside and outside of super (related policies)

(Zurich Superannuation Term Life Plus and Zurich Protection Plus)

It is now possible to have a Superannuation Term Life Plus policy which is **related** to a Protection Plus policy, allowing a mixture of super and ordinary benefits to be linked. Linked benefits provide a cost-effective package of cover overall, but could previously only be selected within a single policy. Related policies remain as two separate policies but will behave as if all linked benefits are combined on one policy, which means that a claim on one cover will impact the other/s.

The way in which related policies will interact and other important terms and conditions which apply, are explained in this SPDS.

### 7. The Direct debit service agreement has been updated to allow telephone transactions

(All Wealth Protection products)

Zurich will now be able to take direct debit details over the telephone, making it more convenient to set up or alter direct debit payment arrangements.

**The alterations which apply to the 1 March 2010 Zurich Wealth Protection PDS to reflect these changes are set out on the next pages. The above is a summary only. Please read the whole PDS as supplemented by this SPDS before making a decision.**

# Alterations to the 1 March 2010 Zurich Wealth Protection PDS

## 1. The maximum sum insured for TPD cover is $5,000,000

**Changes to PDS Part 1**

### Zurich Protection Plus:

**The section 'How much cover can I apply for?' on page 9 is replaced with the following:**

**How much cover can I apply for?**

The minimum amount of cover you can apply for is $50,000 per benefit per life insured, subject to a minimum annual *premium* for each life insured of $160 (excluding the Management fee and any government charges). Additional insured lives who are children under the age of 18 are subject to a minimum *premium* of $50 a year, unless they are covered under the Insured child option.

The maximum amount of cover you can apply for is subject to the following guidelines in respect of each policy:

| Core cover | Maximum amount of cover available per life insured |
|---|---|
| Death cover | The maximum depends on your needs. Your adviser can help you determine this. |
| TPD cover | $5,000,000 |
| Trauma cover | $2,000,000 |

Any TPD cover which exceeds $3,000,000 must be matched by the same amount of Death cover.

If you have a *related super policy*, any TPD or Trauma cover under your Protection Plus policy cannot exceed the amount of Death cover under the *related super policy*.

Generally the maximum amount of TPD cover available to a life insured working in domestic duties is $1,000,000.

After your cover is in force, it can increase above the maximums due to Inflation protection (refer to page 15).

Restrictions apply to the total amount of cover in respect of a life insured for all policies from all sources (including all policies issued by other life insurers). Generally:

- the total TPD cover with us and other life insurers cannot exceed $5,000,000
- the total Trauma cover with us and other life insurers cannot exceed $2,000,000
- the total *occupationally acquired HIV* cover with us and other life insurers cannot exceed $2,000,000.

### Zurich Superannuation Term Life Plus:

**The section 'How much cover can I apply for?' on page 59 is replaced with the following:**

**How much cover can I apply for?**

The minimum amount of cover you can apply for is $50,000 per benefit subject to a minimum annual *premium* of $160 (excluding the Management fee and any government charges).

The maximum amount of cover you can apply for is subject to the following guidelines in respect of each policy:

| Core cover | Maximum amount of cover available |
|---|---|
| Death cover | The maximum depends on your needs. Your adviser can help you determine this. |
| TPD cover | $5,000,000 |

Additional rules apply to the combinations of cover available:

- if TPD cover is $3,000,000 or less, but exceeds Death cover, TPD cover is limited at outset to two times the Death cover
- if TPD cover is greater than $3,000,000, it must be matched by an equal amount of Death cover.

If you have a *related protection policy*, the TPD cover under this policy cannot exceed the amount of Death cover under this policy.

Generally the maximum amount of TPD cover available to people working in domestic duties is $1,000,000.

After your cover is in force, it can increase above the maximum due to Inflation protection (refer to page 61).

Restrictions apply to the total amount of cover in respect of a life insured for all policies from all sources (including policies issued by other life insurers). Generally the total TPD cover with ZAL and other life insurers cannot exceed $5,000,000.

## 2. The maximum entry age for Death cover under Superannuation is 69

Changes to PDS Part 1

### Superannuation Term Life Plus:

**The section 'Eligible ages' in the table on page 58 is replaced with the following:**

| | |
|---|---|
| Eligible ages | • Death cover: 15 – 69<br>• TPD option: 19 – 59<br>• Accidental death option: 19 – 64 |

**The first sentence in the section 'Who can apply' on page 59 is replace with the following:**

People between the ages of 15 and 69 who are eligible to contribute to a complying superannuation fund can apply for this product.

## 3. The Insured child option has been improved

Changes to PDS Part 1

### Zurich Protection Plus:

**The following new sentence is inserted into the 'Taxation' section on page 8:**

If you have selected the Insured child option, any carer benefits you receive from your policy must be included in your tax return and will be taxed at your marginal income tax rate.

**The section 'Insured child option' on page 17 is replaced with the following:**

**Insured child option**

Under this option, you can insure one or more of the life insured's children who live at the same address as the life insured.

The minimum Insured child benefit amount you can apply for per child is $10,000 and the maximum is $500,000 (any multiple of $10,000 may be selected, up to the maximum).

If an insured *eligible child* suffers one of 18 trauma events, we will pay the Insured child benefit. The list of conditions covered is set out on page 20 (Part 2) and each condition is defined in the Definitions section (Part 2).

If an insured *eligible child*:

- is diagnosed as *terminally ill* or
- dies

we will pay the Insured child benefit, up to a maximum of $200,000.

We will pay a benefit of $10,000 if the insured *eligible child* suffers:

- *single loss of limb or eye*
- *severe accident or illness requiring intensive care.*

The Insured child benefit for that *eligible child* is reduced by the payment of this benefit.

If the Insured child benefit is $200,000 or more, a carer benefit also applies to this option. We will pay $5,000 per month if the life insured has to stop *full-time paid employment* to care for an insured *eligible child* at home (provided that a trauma payment has not been paid or become payable). The insured *eligible child* must be confined to bed for a minimum of five consecutive days and must be under the regular care of, and following the advice of, a *medical practitioner.* The $5,000 carer benefit is paid for a maximum of three months over the life of the policy.

Indexation offers will not apply to your Insured child benefit, however you can increase cover by $10,000 without assessment of health on the insured *eligible child*'s 6th, 10th and 14th birthdays, up to the maximum of $500,000.

When an insured *eligible child* reaches his/her 18th birthday, cover can convert to a new death and trauma cover policy without providing health evidence.

Pages 20 and 21 (Part 2) explain the terms and conditions of this benefit, including any limits and exclusions.

Changes to PDS Part 2

## Zurich Protection Plus:

**The section 'Insured child option' on page 20 is replaced with the following:**

### Insured child option

This option only applies for the insured *eligible child* named on your Policy schedule.

#### When a trauma benefit is payable

The Insured child benefit amount is payable if an insured *eligible child* suffers one of the insured trauma events while both this benefit and your policy, are in force.

The insured trauma events are:

- *bacterial meningitis*
- *benign tumour of the brain or spinal cord*
- *blindness*
- *cardiomyopathy*
- *chronic kidney failure*
- *deafness*
- *diplegia*
- *encephalitis*
- *hemiplegia*
- *loss of limbs or sight*
- *loss of speech*
- *major head trauma*
- *major organ transplant*
- *malignant cancer**
- *paraplegia*
- *quadriplegia*
- *severe burns*
- *stroke**

If the Insured child benefit exceeds $200,000, the portion of cover which exceeds $200,000 is only payable if the insured *eligible child* survives for at least 14 days after the date of occurrence of the insured trauma event.

#### When an advance payment is payable

An advance payment of $10,000 is payable if an insured *eligible child* suffers one of the following additional insured events:

- *single loss of limb or eye*
- *severe accident or illness requiring intensive care*

We will only pay this $10,000 benefit once in respect of each insured event for each insured *eligible child*.

The Insured child benefit amount applying to an insured *eligible child* is reduced by the amount advanced following one of the two additional insured events.

#### When a carer benefit is payable

A monthly carer benefit of $5,000 is payable if the life insured has to stop *full-time paid employment* to care for an insured *eligible child* at home. The insured *eligible child* must be confined to bed for a minimum of five consecutive days and must be under the regular care of, and following the advice of, a *medical practitioner*.

This benefit is not payable if the trauma benefit under the Insured child option has been paid or is payable, but may be paid in addition to an advance payment under this option.

The carer benefit is paid for each complete month or 1/30th of the carer benefit is paid for each day that you are eligible for this benefit.

A *medical practitioner* must confirm the insured *eligible child* is confined to bed and requires full-time care. We will require this certification every month that the claim continues. The carer benefit is paid for a maximum of three months over the life of the policy.

#### When a death or terminal illness benefit is payable

We will pay the lesser of:

- the Insured child benefit amount and
- $200,000

if an insured *eligible child* is diagnosed as *terminally ill*, or upon the death of the insured *eligible child*.

#### Cover increase provision

You have the option to increase the Insured child benefit applying for an insured *eligible child* by $10,000 on his/her 6th, 10th and 14th birthdays, without our reassessment of his/her health, as long as:

- cover for the insured *eligible child* will not exceed the maximum of $500,000
- you have not received, nor are entitled to receive, a benefit under this policy in relation to the insured *eligible child*.

The option can only be exercised within 30 days of any of the specified birthdays.

#### Conversion to a death and trauma policy

Within 30 days of his/her 18th birthday, an insured *eligible child* may apply to us in writing for a new death and trauma cover policy for the same benefit amount. We will issue the new policy subject to standard policy issue requirements including an assessment of smoker status but we will not reassess any other aspects of his/her health.

The policy provided will be the product offering the most comparable cover, in Zurich's opinion, available at the time of the conversion. The *premiums* for the new policy will be based on the rates applying to that product at that time (which may depend on factors including smoker status). Any exclusions or loadings that applied to the original Insured child option may also apply to the new policy.

Conversion is only available if we have not paid a benefit under the Insured child option for the insured *eligible child*.

### Exclusions – Insured child benefit

No claim is paid if the insured event is caused directly or indirectly by:

- an intentional self-inflicted act or attempted suicide (in the first 13 months) or
- the intentional act of the policy owner or person who will otherwise be entitled to the benefit payable.

In the case of insured events marked with an asterisk (*), no claim will ever be paid if the condition occurred, is first diagnosed or the circumstances leading to diagnosis became apparent or a recommendation of the need to have surgery occurs, within 90 days of:

- the commencement date of the Insured child option
- the commencement date of any increase in the Insured child benefit applied for (but only in respect of the increase) or
- the latest reinstatement of your policy.

We will waive this 90 day elimination period if the Insured child option under this policy replaces cover for the same insured events for an insured *eligible child* with us or another insurer, but only to the extent of the benefit amount replaced, and only if the insured *eligible child* is not within our or the other insurer's 90 day elimination period.

### Termination of Insured child option

The Insured child option terminates in relation to an insured *eligible child* on the first to occur of:

- the payment of the Insured child benefit amount
- the death of the insured *eligible child*
- the insured *eligible child* being diagnosed as *terminally ill*
- on receipt of your written notification to terminate this option
- the Insured child benefit expiry date shown on your Policy schedule
- on the *policy anniversary* following the insured *eligible child*'s 18th birthday or
- the termination of your policy (see the Termination of your policy clause on page 4).

If an insured *eligible child* suffers more than one insured trauma event, the Insured child benefit is only payable in respect of one insured trauma event.

## 4. The definition of malignant cancer has been improved

Malignant cancer is a covered condition under Basic and Extended trauma cover.

### Changes to PDS Part 2

### Zurich Protection Plus:

**The following definition of malignant cancer replaces the definition which appears on page 55 of Part 2 of the PDS.**

**malignant cancer** means the presence of a malignant tumour, including leukaemia, malignant lymphoma and other haemopoietic malignancies.

The tumour must be confirmed by histological examination and:

- the life insured must require major interventionist therapy including surgery, radiotherapy, chemotherapy, biological response modifiers or any other major treatment, or
- the tumour must be sufficiently advanced such that major interventionist therapy is no longer recommended.

The following cancers are specifically excluded:

- chronic lymphocytic leukaemia less than RAI Stage 1
- all cancers described as carcinoma in situ. Carcinoma in situ of the breast is covered if it requires the removal of the entire breast
- all skin cancers unless they have metastasised to other organs, or the tumour is a malignant melanoma of Clark Level 3 and above, or invasion equal to or greater than 1.5mm thickness
- prostate cancers diagnosed as T1 unless major interventionist therapy is performed.

## 5. The Trauma reinstatement option has been improved

Changes to PDS Part 2

### Zurich Protection Plus:

**The section 'Trauma reinstatement option' on page 22 is replaced with the following:**

#### Trauma reinstatement option

**When the Trauma reinstatement option can be used**

If the Trauma reinstatement option applies for a life insured then you can reinstate the Trauma benefit which was reduced as a result of the previous payment of the Trauma benefit (including a Partial trauma benefit) in respect of the life insured. 100% of the Trauma benefit can be reinstated without providing any evidence of the life insured's personal circumstances on the date 12 months after payment of the Trauma benefit.

The Future insurability benefit does not apply to any reinstated Trauma benefit.

A Trauma reinstatement option opportunity can only be exercised before the *policy anniversary* following the life insured's 74th birthday and within 30 days of the date 12 months after payment of the Trauma benefit.

The *premium* applying to the Trauma benefit reinstated will be based on our then current rates and the life insured's age, gender, smoking status, occupation and any premium loadings which applied to the Trauma benefit which was reduced. Any exclusions which applied to the cover reduced will also apply to the cover reinstated.

You can exercise a Trauma reinstatement option opportunity by accepting our offer in writing.

**Limitations – Trauma reinstatement option**

If you are subsequently diagnosed with a specified Trauma, we will pay a claim under the reinstated cover provided the specified Trauma occurred or was diagnosed or the circumstances or symptoms leading to diagnosis became apparent after the Trauma cover was reinstated, subject to the following conditions:

We will not pay a claim under the reinstated Trauma cover if the specified Trauma:

- is the same condition as the original specified Trauma (except for *minimally invasive cardiac surgery – including coronary artery angioplasty*)
- is directly or indirectly caused by or related to the original specified Trauma or symptoms or condition(s) which caused the original specified Trauma
- is a *loss of independence*
- is a 'heart condition' if the original claim was for a 'heart condition' or
- is a *stroke* or paralysis (directly or indirectly resulting from a *stroke*) and the original specified Trauma was a heart condition.

In the above paragraph, 'heart condition' means any of the following specified Traumas: *aorta repair, coronary artery bypass surgery, heart attack, heart valve surgery, cardiomyopathy, triple vessel coronary artery angioplasty, primary pulmonary hypertension.*

## 6. Ability to link covers inside and outside of super (related policies)

Changes to PDS Part 1

### Zurich Protection Plus:

**The following new section is inserted on page 9 after the section 'How will my covers interact?':**

#### Related policies

It is also possible to have a Protection Plus policy which is **related** to a Superannuation Term Life Plus policy, allowing a mixture of super and ordinary benefits to be linked even though the benefits are under separate policies. If you take out cover this way:

- any Death cover must be on your Superannuation Term Life Plus policy
- you can select optional TPD cover ('any occupation') on your Superannuation Term Life Plus policy **or** TPD cover ('own occupation') on your Protection Plus policy
- you can select optional Trauma cover on your Protection Plus policy.

Any TPD and Trauma covers must (at all times) be less than or equal to the Death cover on the related Superannuation Term Life Plus policy.

You can only have related policies insuring the same life insured (one life insured only). *Premiums* are separately charged for the related policies but must have the same premium structure (ie. both stepped or level – see page 71). The *premiums* for the Superannuation

Term Life Plus policy are contributions to the Zurich Master Superannuation Fund. Please read the Zurich Superannuation Term Life Plus section of this PDS starting on page 57 for information about this policy and its terms and conditions before applying for related policies.

When you select more than one core cover on related policies (ie. Death cover, TPD cover, Trauma cover) we will automatically link the covers together (similar to the way linked covers interact on one policy – as explained above). This ensures that you get a cost-effective package of cover, but it also means that a claim on one cover will impact the other/s.

For example, if you select Death cover (Superannuation Term Life Plus) and Trauma cover (Protection Plus), and you make a claim on your Trauma cover, the Death cover will be reduced by the amount of the Trauma cover claim. While there is a Buy back death benefit which allows the Death cover to be reinstated in the three years following a Trauma cover claim, the Death cover will be reduced for a period of time.

If the Superannuation Term Life Plus policy terminates, your *related protection policy* will also terminate.

Other special terms and conditions apply if you have related policies which limit and restrict the operation of certain benefits and options. These terms and conditions apply in addition to those explained in the remaining parts of this section of the PDS which assumes you have no related policies.

The additional terms and conditions that will apply to your Protection Plus policy if you have a *related super policy* are explained on page 23 (Part 2). You must also read the Zurich Superannuation Term Life Plus section of this PDS.

## Zurich Superannuation Term Life Plus

**The following information is inserted on page 60 after the section 'How much cover can I apply for' which begins on page 59.**

### Related policies

It is possible to have a Superannuation Term Life Plus policy which is **related** to a Protection Plus policy, allowing a mixture of super and ordinary benefits to be linked even though the benefits are under separate policies. If you take out cover this way:

- any Death cover must be on your Superannuation Term Life Plus policy
- you can select optional TPD cover ('any occupation') on your Superannuation Term Life Plus policy **or** TPD cover ('own occupation') on your Protection Plus policy
- you can select optional Trauma cover on your Protection Plus policy.

Any TPD and Trauma covers must (at all times) be less than or equal to the Death cover on the related Superannuation Term Life Plus policy.

You can only have related policies insuring the same life insured (one life insured only). *Premiums* are separately charged for the related policies but must have the same premium structure (ie. both stepped or level – see page 71). The *premiums* for the Protection Plus policy are not contributions to the Zurich Master Superannuation Fund. Please also read the Zurich Protection Plus section of this PDS starting on page 6 for information about this policy and its terms and conditions before applying for related policies.

When you select more than one core cover on related policies (ie. Death cover, TPD cover, Trauma cover) we will automatically link the covers together. This ensures that you get a cost-effective package of cover, but it also means that a claim on one cover will impact the other/s.

For example, if you select Death cover (Superannuation Term Life Plus) and Trauma cover (Protection Plus), and you make a claim on your Trauma cover, the Death cover will be reduced by the amount of the Trauma cover claim. While there is a Buy back death benefit which allows the Death cover to be reinstated in the three years following a Trauma cover claim, the Death cover will be reduced for a period of time.

If the Superannuation Term Life Plus policy terminates, your *related protection policy* will also terminate.

Other special terms and conditions apply if you have related policies which limit and restrict the operation of certain benefits and options. These terms and conditions apply in addition to those explained in the remaining parts of this section of the PDS which assumes you have no related policies.

The additional terms and conditions that will apply to the Superannuation Term Life Plus policy if you have a *related protection policy* are explained on page 47 (Part 2). You must also read the Zurich Protection Plus section of this PDS.

Changes to PDS Part 2

## General policy conditions

**Add the following sentence in the first column on page 3 after the sentence "Your Policy schedule shows ownership details, the lives insured, the levels of cover, any optional benefits you have chosen and any terms and conditions particular to your policy."**

The Policy schedule also shows whether your policy is related to another policy, and if it is, shows the policy number of the *related protection policy* or *related super policy*.

**In the section "Termination of your policy" in the first column on page 4, add the following additional termination event for Zurich Protection Plus:**

- termination of the *related super policy* (if a related Superannuation Term Life Plus policy exists).

## Zurich Protection Plus

**Replace the second paragraph in the first column of page 8 with:**

Your Policy schedule shows each life insured covered under this policy and lists the Death benefit amount (if applicable), the TPD benefit amount (if applicable) and the Trauma benefit amount (if applicable) that applies to each life insured. It also shows any optional benefits provided and whether your policy has a *related super policy*. If a *related super policy* is shown, additional benefits and conditions apply (refer to the section "Related policies - additional benefits & conditions" on page 23).

**Insert this new clause at the end of the Zurich Protection Plus policy conditions on page 23:**

## Related policies – additional benefits and conditions

If your policy is related to a Superannuation Term Life Plus policy (the related super policy), additional terms apply to your Protection Plus policy. These additional terms:

- apply in addition to the conditions for the relevant benefit or option specified elsewhere in these Policy conditions, but
- only apply if you have selected the relevant benefit or option.

### TPD benefits

#### Double TPD benefit

Subject to the conditions specified for this benefit, this benefit also reinstates the Death benefit on a *related super policy* in the event a Double TPD benefit is paid.

#### Benefit adjustments

In addition to the adjustments specified on page 11, the TPD benefit applying to a life insured is also reduced by any amount paid or advanced under a Terminal illness benefit paid under a *related super policy*.

If you have both Trauma cover and TPD cover (or TPD cover under a *related super policy*) and a claim for the same insured event can be made under both covers, we will only pay under the Trauma cover and will not pay under the TPD cover (including TPD cover on a *related super policy*) unless the TPD sum insured is higher, in which case, we will pay a TPD benefit of the difference in the sums insured.

### Trauma benefits

#### Trauma benefit

If the life insured is covered under both Trauma cover and TPD cover (or TPD cover on a *related super policy*) and a claim for the same insured event can be made under both covers, only the Trauma benefit is payable unless the TPD sum insured is higher, in which case, we will pay a TPD benefit of the difference in the sums insured.

#### Benefit adjustments

In addition to the adjustments specified on page 13, the Trauma benefit applying to a life insured is also reduced by any amount paid or advanced under a Terminal illness benefit or TPD option on a *related super policy*.

#### Funeral benefit

This benefit does not apply if a life insured has Death cover under a *related super policy*.

### Standard built-in benefits

#### Future insurability benefit – personal

In addition to the conditions specified for this benefit, the maximum TPD and Trauma benefit amount up to

which you can increase your cover applying to that life insured under this option cannot exceed the Death benefit amount on a *related super policy*.

### Inflation protection

If you reject the Inflation protection offer on a *related super policy* in respect of the same life insured, then the offer under this policy is automatically also rejected.

### Premium freeze

The election to freeze the *premium* cannot be made if there is a *related super policy*.

### Optional benefits

#### Business future cover option

In addition to the conditions specified for this benefit, the maximum TPD and Trauma benefit amount up to which you can increase your cover applying to that life insured under this option cannot exceed the Death benefit amount on a *related super policy*.

#### Buy back TPD option

Subject to the conditions specified for this option, this option can also be used to buy back the TPD cover on a *related super policy*. However, the Buy back TPD option cannot be used to the extent that it would increase the TPD benefit (under this policy or under a *related super policy*) to an amount greater than the Death benefit amount under a *related super policy*.

#### Accelerated buy back death option

Subject to the conditions specified for this option, this option can also be used to buy back the Death benefit on a *related super policy*.

#### Trauma reinstatement option

In addition to the conditions specified for this benefit, the Trauma reinstatement option cannot be used to the extent that it would increase the Trauma benefit to an amount greater than the Death benefit amount on a *related super policy*.

#### Double trauma option

Subject to the conditions specified for this option, this option also reinstates the Death cover on a *related super policy*, in the event a Double trauma benefit is paid.

## Zurich Superannuation Term Life Plus

**Replace the third paragraph in the first column of page 42 with the following:**

The Policy schedule shows the life insured covered under the policy and the Death benefit amount. It also shows any optional benefits provided and whether the policy has a *related protection policy*. If a *related protection policy* is shown, additional conditions apply (refer to the section "Related policies – additional benefits & conditions" on page 47).

**Add the following clause at the end of the Superannuation Term Life Plus policy conditions on page 47:**

## Related policies – additional benefits and conditions

If your policy is related to a Protection Plus policy (the *related protection policy*), additional terms apply to your Superannuation Term Life Plus policy. These additional terms:

- apply in addition to the conditions for the relevant benefit or option specified elsewhere in these Policy conditions, but
- only apply if you have selected the relevant benefit or option.

### Buy back death (additional benefit)

You can repurchase the Death cover for a life insured which was reduced as a result of the payment of the Trauma benefit (other than a Partial trauma benefit) on a *related protection policy* without providing any evidence of the life insured's personal circumstances, as follows:

- up to one third of the Trauma benefit amount paid (excluding any Paralysis booster benefit) can be bought back on the date 12 months after the payment of the Trauma benefit
- up to a further one third of the Trauma benefit amount paid (excluding any Paralysis booster benefit) can be bought back on the date 24 months after the payment of the Trauma benefit
- up to a further one third of the Trauma benefit amount paid (excluding any Paralysis booster benefit) can be bought back on the date 36 months after the payment of the Trauma benefit.

A Buy back death benefit opportunity can only be exercised before the *policy anniversary* following the life insured's 74th birthday and within 30 days of the applicable opportunity date. The Future insurability benefit does not apply to any repurchased Death benefit.

The *premium* applying to the Death cover repurchased will be based on our then current rates and the life insured's age, gender, smoking status and any premium loadings which applied to the Death cover which was reduced. Any exclusions which applied to the cover reduced will also apply to the cover repurchased.

You can exercise a Buy back death benefit opportunity by accepting our offer in writing.

### Future insurability benefit

In addition to the conditions specified for this benefit, if the policy has a *related protection policy*, the maximum TPD benefit amount up to which you can increase your cover applying to the life insured under this option cannot exceed the Death benefit amount on this policy.

### Inflation protection

If you reject the Inflation protection offer on a *related protection policy* in respect of the same life insured, then the offer under this policy is automatically also rejected.

### Premium freeze

The election to freeze the *premium* cannot be made if there is a *related protection policy*.

### Benefit adjustments

In addition to the benefit adjustments specified on page 44, the Death benefit applying to the life insured is also reduced by the amount paid or advanced, under any TPD, Partial TPD, Trauma or Partial trauma benefit on a *related protection policy*.

### Termination of related policy

If this policy is terminated, any *related protection policy* will also terminate.

If a *related protection policy* is cancelled, this policy will continue in accordance with the policy's conditions. A new Policy schedule will be issued indicating that there is no *related protection policy*. The *premium* applying to the TPD option (if applicable) will increase and be based on our then current rates for the TPD option without a *related protection policy*.

## Optional benefits

### Total and Permanent Disablement (TPD) option

If the life insured is insured under both TPD cover on this policy and Trauma cover on a *related protection policy* and a claim for the same insured event can be made under both covers, we will only pay under the Trauma cover and will not pay under the TPD cover unless the TPD sum insured is higher, in which case, we will pay a TPD benefit of the difference in the sums insured.

Benefit adjustment: In addition to the benefit adjustments specified on page 45, the TPD benefit applying to the life insured is also reduced by the amount paid or advanced, under any Trauma or Partial trauma benefit on a *related protection policy*.

### Business future cover option

In addition to the conditions specified for this benefit, if the policy has a *related protection policy*, the maximum TPD benefit amount up to which you can increase your cover applying to the life insured under this option cannot exceed the Death benefit amount on this policy.

## Definitions

**Add the following definitions after the definition for rehabilitation program on page 58:**

**related protection policy** means the related Zurich Protection Plus policy shown on the Policy schedule.

**related super policy** means the related Zurich Superannuation Term Life Plus policy shown on the Policy schedule.

## 7. The Direct debit service agreement has been updated to allow telephone transactions

The Direct debit service agreement, which appears on the Payment authority in the Wealth Protection Application form (on page 27) is replaced with the following:

### DIRECT DEBIT REQUEST SERVICE AGREEMENT

**This agreement sets out the terms and conditions on which the Account Holder has authorised Zurich to debit money from their account and the obligations of Zurich and the Account Holder under this Agreement.**

**The Account Holder understands and agrees that:**

- Direct debiting may not be available on all accounts. The Account Holder is responsible for ensuring the specified account can accept direct debits and there are sufficient cleared funds available in the nominated account to permit payments under the Direct Debit Request on the due date for payments.
- Zurich accepts no responsibility for issues arising where incorrect details have been provided. The Account Holder should check the account details provided to Zurich are correct. If uncertain, check with your financial institution before completing the Direct Debit Request.
- Zurich will debit the account for the sum of the amounts due at the debit date for all specified policies.
- Changes to bank account details must be provided in writing, or by telephoning Zurich (or by such other means as we approve).
- Zurich will give the Account Holder at least 14 days notice in writing if there are any changes to the terms of this Service Agreement.

**Zurich agrees that:**

- When the due date for payment is not a business day, the debit will be processed on the next business day.
- The Account Holder can cancel, vary, defer or suspend the Direct Debit Request on a policy by providing notice to Zurich in writing, or by telephoning Zurich (or by such other means as we approve). You need to allow us 14 days before the next drawing date to process your request.
- Upon request, Zurich will forward a copy of the current terms and conditions for direct debits, to the Account Holder by post, facsimile or other agreed method.
- Zurich will provide details of this Direct Debit, on request.

**Disputes**

The Account Holder should first give notice of any disputed drawing to Zurich. Zurich will respond within 7 working days of receiving your letter. Zurich has formal procedures for dealing with a complaint.

**Dishonoured debits**

If a drawing is unsuccessful, Zurich will cancel the payment in respect of the dishonoured debit. On receipt of new information after a dishonour, Zurich will process a one-off debit to pay the policy up to date. If two consecutive dishonours occur, Zurich may cancel the authority. Zurich may charge a dishonour fee to the relevant product. Currently the fee is nil. The financial institution may also charge fees relating to the dishonour to the account, which is the Account Holder's responsibility.

**Confidential information**

Zurich may disclose information about your account to its banker (in connection with a claim made against it relating to an alleged incorrect or wrongful debit made from the account), your financial institution, your adviser and to other companies within the Zurich Financial Services Australia Group of companies. Zurich will not disclose information about you or the account to any other person, except where you have given consent or where the disclosure is required by law.

**Notices to Zurich**

**The Account Holder may give notice to Zurich in writing at the address shown or by contacting Zurich on 131 551.**

AWAS-004378-2010 - ZU12507

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